

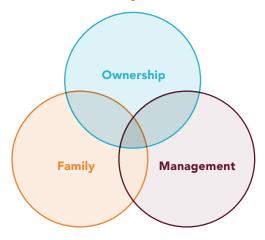
Integrated Wealth Planning For **Business-Owning Families**



We Partner with You Every Step of the Way

Our ultimate goal is to help you deploy your assets in a way that best serves you, your family and your business. We remain at your side when a major business event occurs, be it a buyout offer or a change in management. The impact analysis we provide is forward-looking and comprehensive, allowing you to make decisions that make the most of what you've worked hard to achieve.

Solutions that Best Serve You, Your Family, Your Business



How We Get You Where You Want to Be

We thoroughly evaluate your family business, investment portfolios and all other assets and liabilities. We help you fully define your goals, concerns and risk tolerance. Working together, we then structure your finances to support the life you want to lead.

Laird Norton Wealth Management Helps You Answer the Hard Questions Now

- Would you accept \$5 million for your company? How about \$50 million?
- How do you equitably split the business among your heirs and/or employees?
- Will you have enough to retire when you want and how you want?

When the time comes, you can then act with confidence.

We Provide

- Strategies to improve tax efficiency and multigenerational wealth transfer;
- Cash flow modeling and monitoring, including personal and business-related liabilities;
- Investment portfolios geared to maximize return given your risk profile and cash flow needs;
- Retirement analysis and strategies.

We Know What Works

LNWM was founded in the 1960s to serve the financial needs of the Laird and Norton families, now in their seventh generation as successful business owners. Since then, hundreds of other business-owning families have become LNWM clients, with the Laird and Norton families comprising 25% of our client base.

Learn More: To find out more about Laird Norton Wealth Management's work with family owned businesses, please call or email us.

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